

Questions To Ask An Estate Agent

- What is your guarantee?
- Do you personally answer all phone calls on the property?
- Can we cancel the listing if we're not happy?
- Do you have an assistant available to you?
- Do you list my property on the internet?
- How frequently will you keep in touch with me during the sale process?
- What professional qualifications do you have?
- I want to give my home the advantage of the latest marketing strategies. How much time do you invest in professional training?
- Can you give me a list of your clients who have exchanged or settled on a property?
- Why are you personally motivated to sell my house?
- Why should I list with you rather than any other agent who is calling?
- What is your market share compared to your competitors?
- What is your minimum agency agreement period?

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